

Employer Liaison (B2B Recruiting & Job Development)
Engineering Connections Program – ACCES Mississauga
One Year Contract (with possibility of extension)

ACCES Employment is a leading non-profit organization that assists jobseekers from diverse backgrounds. We deliver a range of programs at locations across the GTA and we offer online services to job seekers across Canada and pre-arrival. Serving more than 34,000 jobseekers each year, ACCES delivers customized programs that focus on connecting our clients with leading employers or starting a business in Canada. With over 30 years of experience in the employment services sector, you will be joining a successful organization with an innovative and seasoned staff team.

We are looking for people who thrive in a flexible and fast-paced environment. ACCES offers an excellent benefits package, a RRSP matching program, and an Employee Assistance Program.

This position is mainly responsible for the creation of employment opportunities for ACCES clients in our Engineering Connections program. The individual in this position works with the ACCES Employment Consulting team, and will work closely with all community partner agencies and employers.

Duties and Responsibilities:

- Develop and implement marketing and outreach strategy to employers
- Liaise with community professionals and employers to create competitive jobs and employment opportunities
- Monitor all placements, oversee training plan development and conduct on-going follow-up to ensure successful employment outcomes for program participants
- Integrate work with all ACCES staff, in particular with Employment Consultant and Employer Liaison teams.
- Provide employment preparation and employability group sessions and individual resource centre support when required
- Provide culturally sensitive employment services including intake and assessment, one-to-one and group employment counselling and referrals when required
- Arrange job fairs and networking events
- Other duties as assigned by Management

Qualifications and Experience:

- Business Degree or equivalent
- 3 or more years' experience in job development, employer outreach, employment counseling and/or recruitment.
- Excellent written and verbal communication skills
- Understanding of labour market information and trends
- Experience in the not-for-profit sector and/or employment sector is preferred
- Experience and/or education in the field of engineering is preferred
- Experience working with internationally trained professionals, new immigrants and sector specific employers (Engineering) is preferred
- Experience in business development, sales and B2B recruitment is considered an asset
- Demonstrated ability to work and co-operate in a team
- Strong organizational, planning and time management skills

- Able to facilitate group activities
- Effective networking skills
- Strong computer skills and knowledge of Microsoft Office
- Flexible to work occasional evenings and weekend hours
- Use of own vehicle is an asset to the job

Job status: Unionized

Contract Duration: One year contract with possibility of extension

Salary: \$52,865.67 per annum (as per Union salary grid), prorated to contract duration

Job Application Instructions

Interested persons should send their resume with a covering letter to:

ACCES Employment Hiring Committee

By Email: hr@acesemployment.ca

Candidates should state the position of interest in the subject of the email.

Please Note:

ACCES Employment is an equal opportunity employer. We thank all applicants for their interest; however only those selected for an interview will be contacted.

Candidates who are contacted may be requested to complete a screening video interview using Spark Hire.

This position will be posted until it is filled. We will be reviewing resumes as they are submitted.

ACCES is strongly committed to fostering diversity within our community. We welcome those who would contribute to the further diversification of our staff including, but not limited to, women, visible minorities, aboriginal people, persons with disabilities and persons of any sexual orientation or gender identity.

ACCES Employment is also committed to developing inclusive, barrier-free selection processes and work environments. If contacted in relation to an employment opportunity, please advise our HR representative or hiring manager of the accommodation measures if required which would enable you to be interviewed in a fair and equitable manner. Information received relating to accommodation measures will be addressed confidentially.