



JOB POSTING - EXTERNAL

**Employment Consultant**  
**Sales & Marketing Program**  
**Contract Until October 31, 2020 with a Possibility of Extension**  
**Location: Brampton**

**ACCES** Employment is a leader in connecting employers with qualified employees from diverse backgrounds. More than 35,000 job seekers are served annually at six locations across the Greater Toronto Area. As a not-for-profit corporation, ACCES receives funding from all levels of government, corporate sponsors, various supporters and the United Way Greater Toronto.

We are looking for skilled talent who thrive in a flexible and innovative environment. ACCES offers an excellent benefits package, a RRSP matching program, and an Employee & Family Assistance Program.

The position of **Employment Consultant** is responsible for providing employment services for clients. The individual in this position will work in collaboration with the ACCES Employment Services Bridging team, in particular the Sales & Marketing Program as well as supporting the HR Connections Program. The Employment Consultant will also work closely with all community partner agencies.

**Duties and Responsibilities:**

- Provide culturally sensitive employment services including intake and assessment, one-to-one and group employment counseling and referrals
- Facilitate workshops that will prepare clients to market themselves to employers and to find and maintain employment
- Develop and maintain positive relationships with community organizations and partners to make appropriate referrals
- Maintain an active caseload, including all file management responsibilities
- Advocate on behalf of clients whenever necessary, including support in areas of employment, skills training, social assistance and equitable access to services
- Meet monthly statistical requirements and maintain professional and effective information tracking systems on all activities performed
- Conduct needs assessments and career testing in individual and/or group settings
- Provide professional support to clients using ACCES resource services
- Develop relationships with private and public sector employers in order to market ACCES services and clients and place clients in jobs
- Participate fully and responsibly as an equal member of an employment consulting team
- And other duties as assigned

**Qualifications and Experience:**

- A post-secondary education in Career and Work Counseling, Adult Education or a related field and/or 5 years directly related work experience
- Excellent English verbal and written communication skills
- Excellent interpersonal skills and self-management skills to work effectively with clients, co-workers, outside agencies and employers
- Thorough knowledge of all facets of job search and career development including an understanding of labour market trends and resources



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- Demonstrated ability to conduct outreach\marketing of clients and services to employers
  - Demonstrated experience in case and file management
  - Excellent presentation and facilitation skills
  - Experience working in an MSOffice environment; familiarity with Internet and databases
  - Knowledge of/experience working with internationally trained professionals and new immigrants is a strong asset
  - **Experience working in the Sales and Marketing sector is an asset**
  - Online facilitation experience is considered an asset
  - Teaching English as a Second Language Certificate is an asset
  - Fluency in a second language will be considered an asset
  - Flexible to work occasional evenings and weekend hours
- *Please note: Due to the Covid-19 pandemic, we request that the incumbent have access to a personal computer while working remotely. A desktop computer is available at the office for office rotation (approximately 1 day per week during the pandemic).*

Job status: Unionized

Contract Duration: Until October 31, 2020 with a Possibility of Extension

Salary: \$52,865.67 per annum (as per Union salary grid), prorated to contract duration

### **Job Application Instructions**

Interested persons should send their resume with a covering letter to:

**ACCES Employment Hiring Committee**

By Email: [hr@acesemployment.ca](mailto:hr@acesemployment.ca)

Candidates should state the position of interest (including location) in the subject of the email.

### **Please Note:**

**ACCES Employment is an equal opportunity employer. We thank all applicants for their interest; however only those selected for an interview will be contacted.**

**Candidates who are contacted may be requested to complete a screening video interview using Spark Hire.**

**This position will be posted until it is filled. We will be reviewing resumes as they are submitted.**



## **JOB POSTING - EXTERNAL**

*ACCES is strongly committed to fostering diversity within our community. We welcome those who would contribute to the further diversification of our staff including, but not limited to, women, visible minorities, aboriginal people, persons with disabilities and persons of any sexual orientation or gender identity.*

*ACCES Employment is also committed to developing inclusive, barrier-free selection processes and work environments. If contacted in relation to an employment opportunity, please advise our HR representative or hiring manager of the accommodation measures if required which would enable you to be interviewed in a fair and equitable manner. Information received relating to accommodation measures will be addressed confidentially.*